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From: "Barbara Richter" <barbara@nhacc.org>
Date: Friday, January 11, 2019 11:19 AM

To: "Paul Wainwright" <paul@paulwainwrightphotography.com>

Attach: nh-state-roi-report.pdf; Economic Benefits of Greenspace.pdf; LUCT Discussion PointsNHACC.pdf;

DurhamCC2007Letter2TCDefendLUCT.pdf; Boscawen current use 2005 fact sheet.pdf

Subject: Re: The Value of Open Land

Hi Paul,

Yes I would recommend that you present some of the information in the **NH Return on Investment in Land Conservation**.

The Trust for Public Land conducted an economic analysis of the return on New Hampshire's investment in land conservation through a variety of state programs that funded land acquisition statewide, and found that every \$1 invested in land conservation returned \$11 in natural goods and services to the New Hampshire economy. In addition, land conservation funded by the State of New Hampshire supports key industries that depend on the availability of high-quality protected land and water. *See attached*.

I would also recommend that you review the information in the powerpoint, Economic Benefit of Greenspace (also attached) and provide some of the important data. Studies can support each of the points made below: Protecting Natural Areas...

- Increases property value and attracts development
- Serves as an economic development tool
- provides for neighborhood linkages
- Reduces the cost of municipal services
- increases tourism potential
- Improves the quality of life
- Improves health of local residents
- Provides ecosystem services
- Strengthens community cohesion
- Provides community gathering space.

Here in NH towns with more than 50% (yes that number is correct) have some of the lowest property taxes in the state. Stoddard NH has a tax rate of \$15.99 and has more than 60% open space. https://www.stoddardnh.org/sites/stoddardnh/files/uploads/2018 final taxratereport.pdf

You should also review the point for keeping LUCT at the current level. I have attached talking points for your review and finally an example of promotional material from other towns. I hope I did not overload you with information. Let me know if you have any questions. Would you like me to give you a call on Monday morning? I have a meeting in the afternoon but I will be in the office all morning. Have a nice weekend.

Barbara

On Fri, Jan 11, 2019 at 8:53 AM < <u>paul@paulwainwrightphotography.com</u>> wrote:

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Paul Wainwright, Chair, Atkinson Conservation Commission

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